

The Times They Are A'Changin (Bob Dylan)

As a former banker, I joined Bargate Murray in 2019 because I saw the firm as an innovator, not afraid to rise to new challenges.

No challenge could have been greater for business than the COVID-19 pandemic. Businesses have always evolved over time in response to changes in technology / financial constraints / society and markets once local/countrywide now global.

The Pandemic has meant that the usually evolutionary cycle is no longer appropriate, and businesses have needed to respond rapidly with new ways to operate if they are to remain successful. For example, video conferencing seen previously as perhaps gimmicky and a nice thing to try is now accepted as a normal way to do business.

There has always been a slow move towards a cashless society but now perhaps this will inevitably accelerate, and some businesses will feel this impact on them more than others.

Non-Executive Directors, like myself, continue to have an important role, contributing to the way a company develops and providing an independent/objective perspective based on experience.

My own background as a banker and adviser for over 40 years means that I have seen many significant changes to the way businesses operate. I have no doubt that working successfully in these troubled times poses a significant and new challenge and it is gratifying to see how well Bargate Murray has seamlessly adapted to the "new normal".

The restructuring of Bargate Murray to an ABS in 2019 is just one of the changes made that will enable us to adapt and provide a wider range of services to our clients. We are a firm that embraces change and is always looking for ways make our clients dealing with us easier.



Graham Agass - Non-Executive Director

Graham had a long career in banking starting in 1970. He spent 44 years in various roles and managerial positions.

During his career, Graham held positions in Marketing & Sales, organising representation at such profile events as Dunhill British Masters Golf, Burghley Horse Trials and East of England Show.