



## Trusted Advisers are essential for any successful business

It is often said that running a business is not rocket science – although Elon Musk might disagree!

Those using the saying are suggesting that it is not difficult running a business. Having worked with all types of businesses over a long period, I disagree strongly.

Whatever the size of the business, and regardless of how it is structured, it is not easy. There are no formulas you can follow and every business is unique in its own way particularly because the individuals - whether sole traders, partners or company directors that run them are all different, as are the climates in which they operate.

But I have noted throughout my career in finance and advisory work that there is a common theme that separates the successful businesses person from the less successful; the true entrepreneur from the mere dilettante – and it's the people they work with and rely upon.

Successful entrepreneur and business owners surround themselves with a good business team and use the services of good trusted advisers/experts externally who work with them.

That is the approach that marks out Bargate Murray as a successful law firm with a wealth of experience and clients of long standing. Not just lawyers, but entrepreneurs who see things your way, motivated to do the best for you and all of our clients. We also have access to experts we trust and are happy to introduce you to.

Ultimately it is our aim to be known not just as good Lawyers, Litigators and Arbitrators, we want to be one of the trusted advisers that protects and helps your business to grow.

As a result of experiences through the Pandemic and Lockdown, business owners will by necessity look at whether they need to make changes to their business moving forward. That can sometimes create new risks that need to be mitigated or situations that require guidance.

I have known Bargate Murray and its founder, Quentin Bargate, for 17 years. The reason I joined their Board is because I recognised they were and are a great team.

We are here and ready to help.



### **Graham Agass, Non-Executive Director**

Graham had a long career in banking starting in 1970. He spent 44 years in various roles and managerial positions.

During his career, Graham held positions in Marketing & Sales, organising representation at such profile events as Dunhill British Masters Golf, Burghley Horse Trials and East of England Show.

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